



Update

The bimonthly newsletter of Corona-College Heights Orange & Lemon Association, a nonprofit citrus cooperative serving California's citrus growers and buyers since 1899

November-December 2019

Report from the Field



Association includes 9,500+ acres and more than 400 growers of California Citrus



Organic and conventional citrus and specialty fruit growers



Self-funded, grower-owned cooperative



Transportation savings and convenience



Year-round, state-of-the-art packing facilities and marketing strategies

Save the Date!
December 13, 2019

12 noon
Plant tours begin at 10am

**CCH Annual Meeting at
the Packinghouse**

Watch for your invitation
in the mail soon!

District 1: Kern and Tulare counties (Nenna)

Valencias: We are finished for the season.

Lemons: We have begun size picking with a 10-ring or larger. We are looking at every ranch and evaluating size and timing of pick.

Navels: We began harvesting the third week of October on early varieties. Fruit quality looks good with better sizing than last season. The over volume looks slightly less than last season.

D1 Field Representative Maribel Nenna can be reached at (559) 907-7560 or via email at Maribel@cchcitrus.com.

District 2: Ventura and Santa Barbara counties (Gage)

Lemons: We are on our final cleanup picks and have begun to estimate the new crop.

Valencias: Finished for the season.

D2 Field Representative Steve Gage can be reached at (805) 427-3515 or via email at stevegage@cchcitrus.com.

District 2: Riverside and San Diego counties (Sevilla/Gutierrez)

Lemons: We have finished the cleanup picks and are looking toward the new crop.

Grapefruit: Finished for the season.

Valencias: Finished for the season.

Navels: We are currently estimating. We should begin harvest the end of December or in early January.

District 3: Riverside and Imperial counties (Sevilla/Gutierrez)

Lemons: We are currently harvesting with a 10-ring. Fruit quality looks good with good yields. Fruit size is slightly smaller than last year at the same time. We started the lemon harvest three weeks later than last year due to size issues. ♦

D2 and D3 Field Representative Ruben Gutierrez can be reached at (951) 323-9875.



Citrus Market Report

John Demshki, CCH President

Lemons: Large sizes (95-115) of conventional lemons are moving well; smaller sizes are sluggish with a range in pricing. There are still off shore and Mexican fruit in the marketplace—mainly small fruit—and very low FOBs. However, we anticipate the off-shore and most Mexican fruit to finish by the first part of November, allowing the California fruit to set the FOBs and gain additional market share. Overall, we have guarded optimism for late November and December conventional lemon movement and pricing. For organic lemons, large sizes (95-115) are moving well with strong FOBs. Small fruit is sluggish. Both Mexican and California fruit are in the market at low prices. We anticipate the Mexican fruit to finish by the second week of November, creating larger demand on the smaller fruit and allow for prices to increase for the California fruit.

Mangos: We will finish conventional mangos by mid-November. Movement has increased dramatically as the Brazilian fruit has not been well received and the Mexican fruit has finished for the season. Pricing is steady. Organic mangos have increased in demand as Mexico has finished its season and Peru is expected to finish mid-November. We will have fruit through November. Pricing has remained steady and fruit quality has been excellent. This is the largest crop of California organic mangos on record.

Grapefruit: We will finish for the season on the Ruby by the end of October. We will begin harvesting organic in the desert the end of October. Demand and pricing are strong on 40s and larger, and we anticipate it will remain steady through November.

Navels: Early market has good demand with good pricing. Fruit is slightly larger than last season with slightly higher FOBs. We are currently harvesting early varieties. ♦

Stats from the Packinghouse

as of October 22, 2019

Note: Stats do not include organic or chem-free totals.

Lemons in storage: 116,939 cartons

Variety-District	Fancy	Choice	ORC	Standard	Juice	Total
Lemons-D1	48.0%	17.1%	0.0%	1.9%	33.0%	100.0%
Lemons-D2	34.0%	27.2%	0.0%	4.2%	34.6%	100.0%
Lemons-D3	36.2%	27.4%	0.0%	5.7%	30.7%	100.0%
Navels-D1	58.3%	15.5%	0.0%	1.1%	25.1%	100.0%
Navels-D2	32.3%	23.2%	0.0%	0.0%	44.5%	100.0%
Valencias-D1	65.5%	20.2%	0.0%	2.3%	12.0%	100.0%
Valencias-D2	22.0%	34.9%	0.0%	5.0%	38.1%	100.0%
Rios-D3	19.9%	25.2%	0.0%	0.5%	54.4%	100.0%
Stars-D1	66.6%	18.7%	0.0%	0.0%	14.7%	100.0%
Stars-D2	39.2%	26.7%	2.5%	0.0%	31.6%	100.0%
Stars-D3	20.6%	27.6%	0.0%	0.0%	51.8%	100.0%
Minneola-D1	75.8%	4.2%	0.0%	0.3%	19.7%	100.0%
Minneola-D3	55.3%	20.9%	0.0%	0.0%	23.8%	100.0%
Tangos-D3	66.5%	0.0%	0.0%	0.0%	33.5%	100.0%
Daisy-D3	15.4%	0.0%	54.7%	0.0%	29.9%	100.0%
Gold Nuggets-D2	75.3%	0.0%	0.0%	0.0%	24.7%	100.0%

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CCH Pool Payment Policy

For all fruit varieties except lemons:

Monthly pools are advanced to growers 45 days from the close of receiving for that pool. Final payment will be made 90 days from the close of receiving for that pool. On season pools, advance dates and final payment have not been determined.

For lemons: Monthly pools will be advanced

45 days from the close of receiving for that pool. A second advance will be made 90 days after close of receiving for that pool, with final payment made 45 days after the second advance. **District 1** pools will continue to be monthly. **District 2 local** (Riverside and San Diego) pools will be monthly. **District 2 north** (Ventura and Santa Barbara) will be a season pool from 1/1 through 10/31; November and December are monthly pools. Advances will be made 5/15, 7/15, 9/15, and 11/15, with a final payment on 12/15. November and December pools will be advanced like any other monthly lemon pool. **District 3** pools will continue to be weekly throughout the season.

The Pool Payment policy is subject to change based on market and fruit conditions. If CCH is unable to comply with this advance policy, growers will be notified. If you have any questions, please contact Garff Hathcock at (714) 920-0192.

Estimated Pool Closing Schedule (as of October 21, 2019)

The projected schedule estimates when the major open pools will be closed and paid. Closing dates listed are estimates only and subject to change based on market conditions. **Not all pools are included in this report; contact Grower Accounting for more information.**

Pool Name	First Date Received	Last Date Received	45-day Advance	Final Date
Gn 2-1	3/11/2019	06/30/19	08/14/19	10/31/19
Gn 2-10	5/16/2019	05/31/19	07/15/19	10/31/19
Gn 2-11	6/8/2019	06/30/19	08/14/19	10/31/19
Gn 2-12	7/5/2019	07/31/19	09/14/19	10/31/19
Le 1-8	4/2/2019	04/30/19	06/14/19	10/31/19
Le 1-9	5/1/2019	05/31/19	07/15/19	10/31/19
Le 1-10	6/5/2019	06/30/19	08/14/19	10/31/19
Le 2-4	4/2/2019	04/30/19	06/14/19	10/31/19
Le 2-5	5/1/2019	05/31/19	07/15/19	10/31/19
Le 2-6	6/1/2019	06/30/19	08/14/19	10/31/19
Le 2-7	1/3/2019	picking	picking	picking
Le 2-8	7/1/2019	07/31/19	09/14/19	10/31/19
Le 2-9	8/1/2019	08/31/19	10/15/19	11/29/19
Le 2-13	4/2/2019	04/30/19	06/14/19	10/31/19
Le 2-14	5/1/2019	05/31/19	07/15/19	10/31/19
Le 2-15	6/13/2019	06/30/19	08/14/19	10/31/19
Le 2-16	7/1/2019	07/31/19	09/14/19	10/31/19
Le 2-17	8/17/2019	08/31/19	10/15/19	11/29/19
Le 2-18	9/4/2019	09/30/19	11/14/19	12/29/19
Le 2-19	10/1/2019	picking	picking	picking
Le 2-32	4/2/2019	04/30/19	06/14/19	10/31/19
Le 2-33	5/1/2019	05/31/19	07/15/19	10/31/19
Le 2-34	6/1/2019	06/30/19	08/14/19	10/31/19
Le 2-35	7/2/2019	07/31/19	09/14/19	10/31/19
Le 2-52	6/4/2019	06/30/19	08/14/19	10/31/19
Le 2-60	9/14/2019	09/30/19	11/14/19	12/29/19
Le 2-61	10/9/2019	picking	picking	picking
Le 2-86	6/5/2019	06/30/19	08/14/19	10/31/19
Le 2-87	7/1/2019	07/31/19	09/14/19	10/31/19
Le 2-88	8/1/2019	08/31/19	10/15/19	11/29/19
Le 2-89	9/7/2019	09/30/19	11/14/19	12/29/19
Le 2-90	10/2/2019	picking	picking	picking
Le 3-17	6/24/2019	06/30/19	08/14/19	10/31/19
Le 3-18	7/10/2019	07/31/19	09/14/19	10/31/19
Le 3-19	8/29/2019	08/31/19	10/15/19	11/29/19
Le 3-33	12/12/2018	12/31/18	02/14/19	10/31/19
Le 3-34	1/8/2019	02/01/19	03/18/19	10/31/19
Le 3-61	3/11/2019	03/16/19	04/30/19	10/31/19
Le 3-62	3/18/2019	03/23/19	05/07/19	10/31/19
Le 3-63	3/25/2019	03/31/19	05/15/19	10/31/19
Le 3-64	6/27/2019	06/30/19	08/14/19	10/31/19
Le 3-65	8/19/2019	08/31/19	10/15/19	11/29/19
Mg 3-1	8/24/2019	picking	picking	picking
Mg 3-10	8/17/2019	08/31/19	10/15/19	11/29/19
Mg 3-11	8/23/2019	08/31/19	10/15/19	11/29/19
Mg 3-12	9/4/2019	09/30/19	11/14/19	12/29/19
Mg 3-13	10/1/2019	picking	picking	picking
Na 2-4	3/1/2019	03/31/19	05/15/19	10/31/19
Na 2-5	4/1/2019	04/30/19	06/14/19	10/31/19
Na 2-6	5/2/2019	05/31/19	07/15/19	10/31/19
Na 2-8	5/1/2019	05/31/19	07/15/19	10/31/19
Na 2-9	6/10/2019	06/30/19	08/14/19	10/31/19

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Assembly Bill 5 expands “ABC” test for employee/independent contractor status

by Barsamian & Moody,
“The Employers’ Law Firm”

On Sept. 18, 2019, Gov. Newsom signed Assembly Bill 5 into law. The new law codifies and expands Dynamex’s “ABC” test for determining employee vs. independent contractor status, creates certain exemptions and increases the options for enforcement.

While the new law leaves a great many questions unanswered, this much is clear: *Effective Jan. 1, 2020, California businesses that use independent contractors must be prepared to comply with AB 5’s “ABC” test, which states that, in order to legally classify a worker as an independent contractor, the company must provide that (A) the worker is free from control and direction of the hiring entity in connection with performing the work, both under contract and in fact; (B) the worker performs work outside the company’s primary business, AND (C) the worker customarily engages in an independently established trade, occupation, or business of the same nature as the work performed for the hiring entity.*

AB 5 also makes the “ABC” test the default test for all Labor Code, Unemployment Insurance Code, and Wage Order claims. Consequently, misclassification claims may now include a great number of additional claims beyond just claims for unpaid wages. AB 5 also empowers the California Attorney General and certain city attorneys to pursue injunctions against businesses suspected of misclassifying workers.

Given the immense lobbying efforts by countless interest groups, AB 5 contains several statutory exemptions from the ABC test. For example, there are exemptions for (1) “business-to-business” arrangements that apply to “business service providers” contracting to provide services to other businesses; (2) certain “service providers,” such as graphic designers, event planners, and web designers; (3) “professional services,” such as marketing, human resources administration, and freelance writers; and (4) certain licensed occupations, such as doctors, attorneys, architects, engineers, real estate agents, and construction subcontractors. While several exemptions for agricultural employers

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Orange & Lemon Association**
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CHANGE SERVICE REQUESTED

Estimated Pool Closing Schedule (continued)

Pool Name	First Date Received	Last Date Received	45-day Advance	Final Date
Na 2-30	4/25/2019	04/30/19	06/14/19	10/31/19
Rg 1-1	10/8/2019	picking	picking	picking
Rg 2-1	9/3/2019	picking	picking	picking
Rg 2-10	8/22/2019	08/31/19	10/15/19	10/31/19
Rr 3-1	3/11/2019	06/07/19	07/22/19	10/31/19
Rr 3-17	5/1/2019	05/31/19	07/15/19	10/31/19
Sr 1-1	4/23/2019	08/31/19	10/15/19	10/31/19
Sr 2-1	4/2/2019	09/30/19	11/14/19	10/31/19
Sr 2-13	6/4/2019	06/30/19	08/14/19	10/31/19
Sr 2-14	7/5/2019	07/31/19	09/14/19	10/31/19
Sr 2-15	8/1/2019	08/31/19	10/15/19	11/29/19
Sr 3-1	6/5/2019	06/30/19	08/14/19	10/31/19
Va 1-2	6/3/2019	06/30/19	08/14/19	10/31/19
Va 1-3	7/8/2019	07/31/19	09/14/19	10/31/19
Va 1-4	8/8/2019	08/31/19	10/15/19	11/29/19
Va 1-5	9/4/2019	09/30/19	11/14/19	12/29/19
Va 1-6	10/5/2019	picking	picking	picking
Va 1-20	6/10/2019	06/30/19	08/14/19	10/31/19
Va 1-21	7/6/2019	07/31/19	09/14/19	10/31/19
Va 1-22	8/1/2019	08/31/19	10/15/19	11/29/19
Va 1-23	9/4/2019	09/30/19	11/14/19	12/29/19
Va 2-2	6/1/2019	06/30/19	08/14/19	10/31/19
Va 2-3	7/1/2019	07/31/19	09/14/19	10/31/19
Va 2-4	8/1/2019	08/31/19	10/15/19	11/29/19
Va 2-5	9/3/2019	09/30/19	11/14/19	12/29/19

AB 5 (continued from page 3)

were sought (e.g. exemptions for owner-operators of trucks hauling agricultural commodities), none were included in the final version of the new law.

What this means for employers: If your company uses any “independent contractors,” whether individuals or entities, you should have the legality of such relationships evaluated as soon as possible under AB 5 to try to assure proper classification. Companies are strongly advised to work closely with the legal counsel. The “ABC” test is a fact-specific analysis and, as such, classifications will need to be tailored to each individual business. Given that this new law is likely to cause a spike in litigation challenging independent contractor classifications, businesses should evaluate their liability and plan for any changes under the protection of the attorney-client privilege. ♦

If you have any questions about AB 5 or how to respond to this new law, please call Barsamian & Moody at 559-248-2360.